

## CAPABILITY STATEMENT

### WHO WE ARE

Visionary Initiatives, LLC is a Career and Workforce Development Organization providing comprehensive learning strategies, career coaching programs, and policies equipping working mothers with the skills and resources needed to thrive in the workplace as they get back to their Career Visions and achieve them. We have proudly served Private and Non-Profit Professional Services (e.g. Information Technology, Marketing, Finance, Project Management, Human Resource Management, etc...) for over 5 years.

Our Career and Workforce Development Initiatives are tailored to provide you with the tools and guidance you and your team need to succeed. We know that every client's situation is different, which is why we offer a range of Initiatives to meet your specific needs.

### OUR INITIATIVES

The Initiatives of Visionary Initiatives include, but are not limited to:

- Empowering Working Moms
  - Podcast, The Latika Vines Show
  - Career & Life Coaching
  - Career Development training
- No Working Mom Left Behind
  - Career Development Training
  - Customized Career Development Program Development and Management
- Workforce Development Consulting
- Customized Career Development and Leadership/Management Training

Whether you're looking to enhance your skills, land your dream job, or improve your organization's performance and engagement, we have the program for you. With Visionary Initiatives, LLC., you can take back control of your growth and shape your own success story. We are committed to helping working moms achieve their goals and feel fulfilled in every aspect of their lives - one Career Vision at a time!

### NAICS Codes

541618 - Business Consulting  
87480000 - Management Consulting

### CY23 RESULTS

- Career Accelerator 2023 - Micro Audio Summit: Manage Your Time Wisely to Achieve Your Career Goals (virtual)
- Sigma Gamma Rho Sorority, Inc.: Time Management Workshop (virtual)
- 4th Annual Real Talk: The Realities of Work-Life Balance Virtual Summit
- 2nd Annual Empowering the Working Mom Breakfast (Maryland)
- International Association of Women, Leadership Lab (virtual)

## CAPABILITY STATEMENT

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### TESTIMONIALS

"Latika's Productivity Hour was a game-changer for me. The clarity and focus that came from her guiding the session helped me stay organized in my business. Latika led the session with ease and confidence, making sure to listen to each of us and asking deeper, clarifying questions on what to really focus on for the quarter. I'll definitely be attending future ones, highly recommend it!!" - Pauline Ochieng


"Latika provided exceptional services through the transition of my career. She enabled me to elevate my professional image beyond my own understanding. She exudes professionalism with grace and solitude due to her experience, attitude, and heart. I always enjoy working with her. I'm grateful to have her in my network of exceptional professionals, coaches, and speakers due to her multifaceted skills and abilities." - Anika Wilson, M.S.


"Working with Latika has made me more marketable...Latika is knowledgeable, patient, kind, and easy to work with." - Karen Edmond, Account Manager


"Having Latika's guidance and feedback has empowered me to delegate tasks, put systems in place, and follow through on both...she is honest, transparent, and authentic. She will definitely tell you where to tighten up, how to make it happen, and empower you with the tools to do so, all in love and tact." - Sadija Smiley, MBA, CEO, S.A.I.L.S

"We have weekly meetings where she has been helping me balance my business and personal life...my dreams, hopes, and ambitions. Latika listens, doesn't judge, she brings clarity and helps me focus...I now have opportunities coming my way that I am slaying to make my 4th quarter better, because of this woman." - Toya Rivera, Chief Creative Engineer

### OUR CORE VALUES:

**VIGILANCE**  Always attentive to the needs of our clients by listening, observing, and evaluating them.

**INCLUSIVE-  
NESS**  Creating and maintaining our client's state of being welcomed, respected, supported, valued, and represented.

**LEADERSHIP**  Demonstrating moral courage, ethical strength, and trustworthiness while contributing to the growth of our clients.